

Consolidated Statements of Earnings

In thousands except per share data

Years ended December 31,	2007	2006	2005
REVENUES:			
Airfreight	\$ 2,407,582	2,229,545	1,827,009
Ocean freight and ocean services	1,820,558	1,553,048	1,374,197
Customs brokerage and other services	1,007,031	851,394	702,588
Total revenues	<u>5,235,171</u>	<u>4,633,987</u>	<u>3,903,794</u>
OPERATING EXPENSES:			
Airfreight consolidation	1,879,434	1,758,907	1,435,236
Ocean freight consolidation	1,473,942	1,230,468	1,113,936
Customs brokerage and other services	428,834	353,652	293,000
Salaries and related costs	791,879	701,824	596,804
Rent and occupancy costs	67,676	61,627	56,438
Depreciation and amortization	39,303	35,448	30,888
Selling and promotion	38,735	35,050	29,892
Other	91,968	81,895	76,547
Total operating expenses	<u>4,811,771</u>	<u>4,258,871</u>	<u>3,632,741</u>
Operating income	<u>423,400</u>	<u>375,116</u>	<u>271,053</u>

Years ended December 31,	2007	2006	2005
OTHER INCOME (EXPENSE):			
Interest income	22,341	18,020	11,415
Interest expense	45	(198)	(313)
Other, net	3,887	2,726	4,542
Other income, net	26,273	20,548	15,644
Earnings before income taxes and minority interest	449,673	395,664	286,697
Income tax expense	179,815	160,661	89,365
Net earnings before minority interest	269,858	235,003	197,332
Minority interest	(704)	91	(6,896)
Net earnings	<u>\$ 269,154</u>	<u>235,094</u>	<u>190,436</u>
Diluted earnings per share	<u>\$ 1.21</u>	<u>1.06</u>	<u>.86</u>
Basic earnings per share	<u>\$ 1.26</u>	<u>1.10</u>	<u>.89</u>
Dividends declared and paid per common share	<u>\$ 0.28</u>	<u>0.22</u>	<u>0.15</u>
Weighted average diluted shares outstanding	<u>221,799,868</u>	<u>222,223,312</u>	<u>220,230,176</u>
Weighted average basic shares outstanding	<u>213,314,761</u>	<u>213,454,579</u>	<u>213,555,102</u>

See accompanying notes to consolidated financial statements.
Certain 2006 and 2005 amounts have been reclassified to conform to the 2007 presentation.